## RFQ cum RFP "Supply of RFID Tags for Logistics Data Bank (LDB) Project in India"

S.	Clause	RFP	Clause as per RFP	Query	Response
No.	No./ Page No.	Reference			
2	Section 3, Clause J, Sr. No. B. , Pg.no.16	Minimum Qualification criteria Minimum	Applicant shall have an average annual turnover of at least INR 50 million or equivalent in US Dollars for last two financial years (2016-17 and 2015-16).  The applicant as prime	Please clarify whether it is INR 50 crores or USD 50 million.  a) Will the supply of RFID	50 Million= 5 Crore only. Conditions given in RfQ cum RfP shall remain unchanged.  a. Experience on
	Clause J, Sr. No. C. ,pg.No.17	Qualification criteria	supplier should have supplied to minimum of 2 different Govt. projects (preferably from the Infrastructure, Transportation, Logistics. defense and customs) in India covering a total of at least 5 RFID projects globally, in the last 3 years.	readers and other equipment required to facilitate the transaction through RFID tag be taken into consideration? b.) Will supply to PSUs or semi-government organizations / companies will also be considered in this?	supply of RFID tags shall only be considered. b. same depends on govt. stake in the entity. Entities with equal to or more than 50% of govt. stake shall be considered.  Conditions given in RfQ cum RfP shall remain unchanged.
3	Section 5, form Q1 ,Sr. No.9 pg. No.31 Section 5, form Q2, pg. No.33	Pre- Qualification Proposal Submission Form	- 9.We declares that we are not a member of any other Consortium/JV applying for selection as a supplier.  -[Using the format below, provide information on each assignment for which your firm, was legally contracted either individually as a corporate entity or as one of the major companies within a JV/ consortium for carrying out supply services similar to the ones requested under this assignment.]	On page 31. The vendor is asked to declare that it is not in JV / Consortium.  Whereas on page 33, the projects done in consortium are also taken into consideration.	DLDSL shall consider the experience of applicants which were obtained through a JV or consortium. However the Applicants can only apply as a single entity.  Conditions given in RfQ cum RfP shall remain unchanged.

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4.	Section 2,	Schedule of	The maximum lead time	4 week is too short to	For clarification :
	Sr. No.9,	tender	for 1st phase delivery of	complete the work.	Bidder can supply
	page no.6		2,50,000 (Two Lakh Fifty	Ideally a pilot phase	50,000 tags week
			thousand) tags is four	with limited tags should	wise (50,000 tags X 5
			weeks from the Letter of	be executed before live	Weeks) instead of
			Award and the	roll out.	complete supply of
			subsequent deliveries will		2,50,000 in the 1st
			be made within four		phase of delivery
			weeks from the date of		from the date of
			receiving the confirmation		receiving the
			/ PO from DLDSL. The		confirmation / PO
			procurement for the		from DLDSL.
			entire order quantity will		
			be made over a period of		Conditions given in
			maximum three years of		RfQ cum RfP shall
			signing of the contract.		remain unchanged.
5.	Section 3,	Submission	No proposal shall be	Please clarify if the	Yes, proposal have
	clause H,	address	accepted after the closing	proposal have to be	to submit online at
	Sr. No. 4,		time for submission of	submitted online.	www.eprocure.gov.
	Page 15,		proposal.		in . Original copy of
					DD for processing
					fees and bank
					guarantee/DD for
					EMD shall be
					submitted at the
					mentioned address
					before the last date
					of submission of bid.
6.	Section 3,	Proposal	RFQ Stage	As per govt. of India	DLDSL does not fall
	Clause I,	evaluation	i. The Pre-Qualification	Gazette and notification	under PSU, Central
	page		Proposal is received in the	w.r.t. MSME are eligible	or Delhi govt.
	No.15-16		forms as provided in this	for certain benefits like	company and is a
			RFQ cum RFP;	waiver of tender fees	joint venture
			ii. it is received by the	and EMD / Security	between National
			Proposal Due Date	deposit and relaxation	Industrial Corridor
			including any extension	of norms related to	Development and
			thereof in terms hereof;	prior turnover.	Implementation
			iii. it is accompanied by		Trust and NEC Japan.
			the Processing Fee and Bid		So, such benefits to
			Security as specified in		MSME for waiver of
			this RFQ cum RFP;		processing fees and
					EMD shall not be
					applicable for the
					tender.
					Conditions given in
					RfQ cum RfP shall
					remain unchanged.
					remain unchanged.

7.	Section 3, clause K, Table Sr. No. 2 A and 2 B., page no. 19	Technical evaluation criteria	2.A. Conformance of the Physical and Technical Specification of the proposed tag with the specification as mentioned in this RFP 2.B. Conformance of the Environmental Specification of the tag with the specification as mentioned in this RFP	2.A and 2.B – please clarify what is the technical conformance report and whether any certification from a test lab is expected.	Technical conformance report is the self- certify/undertaking report for the technical and environmental requirement of the tag which is mentioned in 2.A and 2.B  Conditions given in RfQ cum RfP shall remain unchanged.
8.	Section 3, Clause J, Sr. No. A., Pg.no.16	Minimum Qualification criteria	A local or global Firm established in India or a Company incorporated and registered in India under the Companies Act, 1956; and should have a registered office in India in existence for last 3 years (as on 31/10/2017)	Condition may have revised to suite new manufacturer under make in India Program	Conditions given in RfQ cum RfP shall remain unchanged.
9.	Section 3, Clause J, Sr. No. B. , Pg.no.16	Minimum Qualification criteria	Applicant shall have an average annual turnover of at least INR 50 million or equivalent in US Dollars for last two fiscal years (2016-17 and 2015-16)	Condition may be revised for start-up companies. Indian manufacturer may be considered under Make in India Program without any pre-condition of annual turnover or quantity or number of years of operation.	Conditions given in RfQ cum RfP shall remain unchanged.
10.	Section 3, Clause J, Sr. No. C., Pg.no.17	Minimum Qualification criteria	The applicant as prime supplier should have supplied to minimum of 2 different Govt. projects (preferably from the Infrastructure, Transportation, Logistics. defense and customs) in India covering a total of at least 5 RFID projects globally, in the last 3 years.	Condition may be revised for start-up companies. Indian manufacturer may be considered under Make in India Program without any pre-condition of annual turnover or quantity or number of years of operation.	Conditions given in RfQ cum RfP shall remain unchanged.

## Reply to Queries Tender No. DLDSL/17-18/IT/001

11.	Section 3, Clause J, Sr. No. D. , Pg.no.17	Minimum Qualification criteria	The applicant should have supplied at least 500 thousand RFID tags globally for outdoor usage, (preferably from the Infrastructure, Transportation, Logistics. defense and customs) in	New manufacturers should be favourably considered without any pre- conditions	Conditions given in RfQ cum RfP shall remain unchanged.
12.	Section 3, Clause K, Sr. No. 6., Pg.no.21	Technical evaluation Criteria	the last 3 years  The applicants who score less than 80 out of 100 points may not be considered for award of contract	Marking methodology may be revised to add few marks only for new manufacturers to promote manufacturing under Make in India program.	Conditions given in RfQ cum RfP shall remain unchanged.